

Ellen C. Bullion

Profile: www.linkedin.com/in/ellenbullion

Versatile business and financial management professional, successful in a variety of for profit and non-profit organizations. Specific strengths in change management, team leadership and mentoring, policy and procedure development, and communication of financial information to various audiences.

PROFESSIONAL EXPERIENCE

Nolato GW Inc. (Formerly GW Plastics) Bethel, VT

2019-Present

Director of Finance

Manage finance and accounting functions and provide planning and analysis support to the CFO and CEO of this international plastics manufacturing company.

- Partner with CFO to manage annual and quarterly budget process, including deliverable calendar and development of company financial plan. Present budgets and strategies to senior management.
- Oversee month-end close for 6 manufacturing plants. Partner with plant controllers to ensure consistent accounting practices, financial controls, and GAAP compliance.
- Manage fixed assets for all North America operations including tracking investments, ensuring accurate capitalization and accurate recognition of depreciation expense.
- Direct annual financial, Workers Compensation and 401K audit processes.
- Manage and mentor team of 6 direct reports.
- Manage relationships with bankers, including negotiating terms for lines of credit and fixed asset financing.
- Led integration of new financial reporting systems and processes after the company was purchased by a publicly traded Swedish company, ensuring that reporting met parent company and Stockholm Stock Exchange standards and timing.

CLEARresult Consulting, Inc. Westborough, MA

2009 – 2019

CLEARresult is a private equity-backed Energy Efficiency services company with national operations.

Director of Finance, Eastern Region

Partner with the CFO and SVP of Operations to plan, budget and manage the region.

- Led and mentored team of 19 finance professionals including 5 direct reports, located throughout East and Central United States and Canada.
- Managed the planning and budgeting process for 5 business units in 17 states and Ontario.
- Coordinated the design and implementation of new finance operations organization to support business growth, including the successful launch of Workday ERP and the establishment of new business partnerships.
- Prepared and presented monthly results analysis, margin profiles and business trends to CEO and other members of senior management.
- As a key member of inter-department team, scoped, tested, and launched company-wide adoption of Adaptive Planning tool, streamlining budgeting and reporting process.
- Member of inaugural employee mentoring program, providing guidance to high-potential team members.

Senior Regional Finance Manager, Eastern Region

Reporting to Senior Director of Finance, supporting five newly formed operating units,

Region Finance Lead

Finance partner to the Senior Vice President for New England Region.

Manager of Finance and Accounting, Home Energy Services Division

Provided financial oversight for the New England Home Energy Services Division, reporting to the Director of Regional Operations, and working closely with the CFO and Corporate Controller.

Financial and Administrative Manager, Strategic Marketing Division

Provided financial oversight of the Strategic Marketing Division, reporting to the Senior Vice President, Marketing.

Prior Experience:

Phoenix Global Services LLC
Finance and Operations Manager

TJX Corporation, HomeGoods Division
Senior Financial Analyst

Pippen Hill Kids Children's Clothing
Founder and President

General Mills Corporation
Financial Manager, Grain Division
Senior Financial Analyst, Big "G" Cereal Division
Cost and Budget Analyst, Procurement Division

EDUCATION

Tuck School of Business Administration at Dartmouth

MBA, General Management and Finance

Cornell University, College of Human Ecology

BS, Apparel Design and Business Management