




To: NH Board of Tax and Land Appeals (BTLA)
NH Department of Revenue Administration (DRA)
Hanover Advisory Board of Assessors (BOA)
Hanover Selectboard (BOS)
Julia Griffin-Hanover Town Manager

From: Normand Bernaiche-Director of Assessing 

Re: Monthly Update for Board ordered Revaluation

Date: August 31, 2020

The purpose of this memorandum is to comply with the BTLA order dated May 14, 2020 as a tool to keep those listed above along with the general taxpaying public updated on the progress in Hanover. As part of the order, this and other documents will be posted on the "2021 Revaluation Page".

The Town of Hanover and Dartmouth College have settled lawsuits due to the 2018 revaluation that were becoming very costly and time consuming for both sides. As part of the settlement we have agreed to cooperate with the goal of establishing correct values for the 2021 revaluation that are understandable, defensible, and transparent.

An Advisory Board of Assessors meeting was held on July 22, 2020 - the work session discussed neighborhoods and shared opinions on what constituted a neighborhood and how we expected to define these neighborhoods. We are planning a meeting in mid-September to discuss the differences and further understand what they mean.

The sales visits continue - Since we had poor assessment results in 2018, we are doing everything we can to achieve a high rate of interior inspections. We sent out over thirty 2nd notice letters asking for an interior inspection of recently sold properties. At the end of this document you will find a spreadsheet of our progress in that process.

Past accomplishments include the completed Revaluation contract, the data collection manual, the revaluation web page and some of the sales measuring and listing, Vision CAMA manual and the survey for Real Estate professionals. The survey was sent to Realtors asking their opinions of what buyer's motivations are when purchasing in Hanover. This will give us an idea of how we weight these various factors in the assessment modeling. There were only 11 responses to date. The survey is attached as well.

Another task to be completed is to develop and send out rental income and expense forms which appropriately forms the valuation of most commercial type property. Under this request, the information we receive is held in strictest confidence and is only used internally to establish values. This will be sent out in January 2021.

We have completed inspection of all the taxable Dartmouth dormitories and dining halls, fraternities and sororities. This was accomplished over a four-day period and approximately 28 miles of walking. Most of

the privately owned fraternities and sororities were also inspected due to the pending appeals from 2018. This will help with the discussions taking place to come to some sort of agreement of these cases.

We expect to schedule a meeting with Vision, our revaluation Vendor later this month to kick off the project and go over the plan for completion. Please refer to the 2021 Revaluation page on the assessing department link <https://www.hanovernh.org/assessing-department> for information concerning the 2021 revaluation.

We are available to speak at any condo associations meetings, Rotary clubs, Chamber or Realtor groups to help with understanding the Assessing process in the Town of Hanover.

Please reach out to me if you have any questions regarding this report or any other concerns or questions. 603-640-3206 or via email at norm.bernaiche@hanovernh.org

SALES VISITS FROM 4/1/2019 - 6/5/2020

Parcel ID	Welcome Letter	2nd Notice Mailed	Grantor/Grantee	Location	CoOwner	City	State	Zip Code	Sale/Price	Visited	Return Question	1st Visit MBL	Left Tag	Appointment	Status
2328.3	6/7/2020	6/7/2020	KELLY, RENNY &	1 BIRLEY RD	OSORN, PATRICK	SMOYERVILLE	VA	20146-3241	800,000						
1010.5	6/7/2020	6/7/2020	COSENTINO, LISA E	11 GLE DR, LIN 2A	APTE LIVING TRUST	CHARAPOLA	VA	10014-3708	349,000		Yes				0
3913.64	6/7/2020	6/7/2020	LANNAN, CATHERINE, 2018 TRUST	121 BROOK HOLLOW CON	NAMES, NIKHILS &	WASHTON	VA	20135-3001	210,000						0
2423.1	6/7/2020	6/7/2020	SMALLMAN, LOB N	13 GIBSON RD	ROBBINS, LINDA T	HANOVER	VA	20035-0017	375,000						0
102.4	6/7/2020	6/7/2020	TITUS, LINDA, SZN	15 GRANITE LN	HOMER, ROGERS T & HOWE, JERRY W - TTEES	LEES FORT	VA	20035-0017	410,000		Yes				0
44.44	6/7/2020	6/7/2020	YANOVSKY, NORMAN W &	17 HEMLOCK RD	BARBARA, JASON A &	LEES FORT	VA	20035-0017	410,000						0
22.46.8	6/7/2020	6/7/2020	RAJAWANI, DIVAKAR &	17 SCHOOL ST, Unit B2	KASSEY, SARVA E	BETHLEHEM	VA	11133-1548	1,390,000						0
24.94.1	6/7/2020	6/7/2020	ROTHSTEIN, RICHARD I &	1W VALLEY RD	BARLA, ANNALISA &	SAN FRANCISCO	CA	94138-1865	1,100,000						0
24.94.2	6/7/2020	6/7/2020	BERKE, ANNETT A &	2 PINEHUR RD	VOORNAAL, BRIDGE	EL PASO	TX	79812-4062	1,365,000						0
20.6.7	6/7/2020	6/7/2020	ALEX, BANSWARI, TRUST	21 GRANVILLE LN	COSENTINO, LISA	HANOVER	VA	20125-7119	460,000						0
34.101.1	6/7/2020	6/7/2020	RAO, NIKHIL &	21 SOUTH PARK ST	DAVIDSON, COLLEGE, TRUST	HANOVER	VA	20125-7102	320,000						0
42.26.1	6/7/2020	6/7/2020	SALER, DANIEL PERDUE &	25 S SCHOOL, ST	SHODDES, KATHRYN ANNE	HANOVER	VA	20125-7102	320,000						0
42.26.2	6/7/2020	6/7/2020	ESKER, ERIC A	3 BIRCH HILL LN	ROBBINS, SAMUEL PERDUE &	HANOVER	VA	20125-7102	320,000						0
16.14.1	6/7/2020	6/7/2020	TOGANSKI, WAYNE N &	5 GRANITE LN	ELDER, ANDREW LU TRUST	HANOVER	VA	20125-7102	320,000						0
13.13.1	6/7/2020	6/7/2020	PANAGOURIS, NIKOS	53 WOODS END RD	KESION, MICHAEL DAVID &	HANOVER	VA	20125-7102	320,000						0
28.2.1	6/7/2020	6/7/2020	PARRAZO, EDGAR	53 KING RD	ALONSO, OLLIE TIFFANY	HANOVER	VA	20125-7102	320,000						0
16.89.1	6/7/2020	6/7/2020	BATTS, JOHN A &	6 GREENSBORO RD	WALKER, WILLIAM J JR &	LEBANON	VA	20394-3006	450,000						0
5.43.1	6/7/2020	6/7/2020	CAVALLO, SAMUEL J JR &	8 WOODCOCK LN	BERTHOLD, CHRISTOPH W &	LEBANON	VA	20394-3006	450,000						0
12.100.1	6/7/2020	6/7/2020	ANDERSON, JOSEPH C &	9 HEATHER LN	BEAM, ANDREW STONE, REV ARCHS TEETER, DANIELLA L. REVOC TRUST	LEBANON	VA	20394-3006	450,000						0
8.44.1	6/7/2020	6/7/2020	FORWARD, LEONARD G, TRUSTEE	30 LAURE RD	TAWNA, HANANPREET K & SINGH, KARAVIR	HANOVER	VA	20125-7102	600,000		Yes				0
15.79.1	6/7/2020	6/7/2020	WAGNER, MARY LOUISE &	31 TRIPLE RD	STOKER, STEPHEN	LEBANON	VA	20394-3006	500,240						0
24.101.2	6/7/2020	6/7/2020	SCHROEDER, ANDREW D & J	32 WOODFIELD RD	JAY, JERRY ROBERT	LEBANON	VA	20394-3006	500,240						0
14.80.1	6/7/2020	6/7/2020	THURS, TAMI SUE LLC	14 HILL BROOK RD	JEFF, WALTON TRUST INC	SALISBURY	NC	27160-3701	1,500,000						0
14.23.1	6/7/2020	6/7/2020	MORSE, JAMES	115 WOODFORD RD	UPPER VALLEY LAND TRUST INC	HANOVER	VA	20125-7102	500,000						0
14.24.1	6/7/2020	6/7/2020	WONG OF AMERICA, SUCCESSOR TO	50 ROCKHUR RD	143 HOLLYBUSH TRUST	HANOVER	VA	20125-7102	500,000						0
10.2.1	6/7/2020	6/7/2020	WEEKS, WALTER TRUST	31 TRIPLE HILLS RD	WILD, PETER LN	LEBANON	VA	20394-3006	500,000						0
10.2.2	6/7/2020	6/7/2020	WEEKS, WALTER TRUST	31 TRIPLE HILLS RD	WILD, PETER LN	LEBANON	VA	20394-3006	500,000						0
12.101.1	6/7/2020	6/7/2020	WEEKS, WALTER TRUST	31 TRIPLE HILLS RD	WILD, PETER LN	LEBANON	VA	20394-3006	500,000						0
12.101.2	6/7/2020	6/7/2020	WEEKS, WALTER TRUST	31 TRIPLE HILLS RD	WILD, PETER LN	LEBANON	VA	20394-3006	500,000						0
12.101.3	6/7/2020	6/7/2020	WEEKS, WALTER TRUST	31 TRIPLE HILLS RD	WILD, PETER LN	LEBANON	VA	20394-3006	500,000						0
12.101.4	6/7/2020	6/7/2020	WEEKS, WALTER TRUST	31 TRIPLE HILLS RD	WILD, PETER LN	LEBANON	VA	20394-3006	500,000						0
12.101.5	6/7/2020	6/7/2020	WEEKS, WALTER TRUST	31 TRIPLE HILLS RD	WILD, PETER LN	LEBANON	VA	20394-3006	500,000						0
12.101.6	6/7/2020	6/7/2020	WEEKS, WALTER TRUST	31 TRIPLE HILLS RD	WILD, PETER LN	LEBANON	VA	20394-3006	500,000						0
12.101.7	6/7/2020	6/7/2020	WEEKS, WALTER TRUST	31 TRIPLE HILLS RD	WILD, PETER LN	LEBANON	VA	20394-3006	500,000						0
12.101.8	6/7/2020	6/7/2020	WEEKS, WALTER TRUST	31 TRIPLE HILLS RD	WILD, PETER LN	LEBANON	VA	20394-3006	500,000						0
12.101.9	6/7/2020	6/7/2020	WEEKS, WALTER TRUST	31 TRIPLE HILLS RD	WILD, PETER LN	LEBANON	VA	20394-3006	500,000						0
12.101.10	6/7/2020	6/7/2020	WEEKS, WALTER TRUST	31 TRIPLE HILLS RD	WILD, PETER LN	LEBANON	VA	20394-3006	500,000						0
12.101.11	6/7/2020	6/7/2020	WEEKS, WALTER TRUST	31 TRIPLE HILLS RD	WILD, PETER LN	LEBANON	VA	20394-3006	500,000						0
12.101.12	6/7/2020	6/7/2020	WEEKS, WALTER TRUST	31 TRIPLE HILLS RD	WILD, PETER LN	LEBANON	VA	20394-3006	500,000						0
12.101.13	6/7/2020	6/7/2020	WEEKS, WALTER TRUST	31 TRIPLE HILLS RD	WILD, PETER LN	LEBANON	VA	20394-3006	500,000						0
12.101.14	6/7/2020	6/7/2020	WEEKS, WALTER TRUST	31 TRIPLE HILLS RD	WILD, PETER LN	LEBANON	VA	20394-3006	500,000						0
12.101.15	6/7/2020	6/7/2020	WEEKS, WALTER TRUST	31 TRIPLE HILLS RD	WILD, PETER LN	LEBANON	VA	20394-3006	500,000						0
12.101.16	6/7/2020	6/7/2020	WEEKS, WALTER TRUST	31 TRIPLE HILLS RD	WILD, PETER LN	LEBANON	VA	20394-3006	500,000						0
12.101.17	6/7/2020	6/7/2020	WEEKS, WALTER TRUST	31 TRIPLE HILLS RD	WILD, PETER LN	LEBANON	VA	20394-3006	500,000						0
12.101.18	6/7/2020	6/7/2020	WEEKS, WALTER TRUST	31 TRIPLE HILLS RD	WILD, PETER LN	LEBANON	VA	20394-3006	500,000						0
12.101.19	6/7/2020	6/7/2020	WEEKS, WALTER TRUST	31 TRIPLE HILLS RD	WILD, PETER LN	LEBANON	VA	20394-3006	500,000						0
12.101.20	6/7/2020	6/7/2020	WEEKS, WALTER TRUST	31 TRIPLE HILLS RD	WILD, PETER LN	LEBANON	VA	20394-3006	500,000						0

Address	Parcel No.	APN	Owner	Legal Description	City	County	EMPHID	NH	OST48	730,000	165,000	Info at door
SHEPHERD, RICHARD F	8-251	650200	LE LAURA ANN A	15 THREE MILE RD	EMPHID	NH						
TAN, NINA	20-143	650200	MULLICA, DARLA	4 GLE DR UNIT A	HANOVER	NH						8/9/2020
LIKHAM, DAMIAN V E	27-271	650200	MURPHY, PAVAN KUMAR &	1 CUTTING S COR	HANOVER	NH						8/19 @ 9AM
JEVON, TONIA	18-421	650200	CLAWSON, ROGER &	1 DUNSTER DR	HANOVER	NH						8/19 @ 9AM
FREDMAN, BRUCE J A	2-281	650200	CLAWSON, ROGER &	1 SADDLE BLVD	HANOVER	NH						8/19 @ 9AM
BRIED DALE F - LIVING TRUST	5-100-1	650200	HEALEY, SEAN	1 SAUVILLE RD	PLASTER	NH						8/19 @ 9AM
BIENE, JAREN	12-271	650200	BARBER, KEAN REVOUCABLE TRUST	10 ROYER RD	HANOVER	NH					8/19 @ 9AM	7/29/2020
PARSONS, PATRICIA L - REVOCABLE TRUST	10-361	650200	WESTPHAL, MICHAEL J & JUDITH, MICHAEL E	100 THREE MILE RD	HANOVER	NH						7/22/2020
DENAMIOS, STEPHEN L - TRUST PROB	30-104-6	650200	DEPARDINO, STEPHEN L	102 SILVERBERRY HILL DR	HANOVER	NH						8/19/2020
O'CALLAGHAN, JEANNE B	30-104-6	650200	ESTER, TIMOTHY R	102 SILVERBERRY HILL DR	HANOVER	NH						8/19/2020
CHILD FAMILY TRUST	3-5-1	650200	ZHEVIC, JANDIS &	1161 BELMONT HILL DR	HANOVER	NH						8/19/2020
VILLARONG, JOAQUIN P	9-23-1	650200	HOWER, MARCUS &	111 LYME RD	HANOVER	NH						8/19/2020
PHARRIS, FISHER &	9-23-1	650200	HOOVER, BETHANY L	112 SILVERBERRY HILL DR	HANOVER	NH						8/19/2020
TOMMY, JOHN C &	25-32-1	650200	ATTMAN, LAND AND CATTLE COMPANY, INC	125 TRESSCOTT ST	EMPHID	NH						8/19/2020
ZAPPALÀ, WINIFREDD Y	25-32-1	650200	SPACETT, CHARLES DE	15 GARDEN PL	EMPHID	NH						8/19/2020
WHITE, JUDITH B	29-47-1	650200	WAGGONER, TIMOTHY A &	15 GARDEN PL	EMPHID	NH						8/19/2020
SHAW, JOSEPH W	14-20-20	650200	WAGGONER, TIMOTHY A &	15 GARDEN PL	EMPHID	NH						8/19/2020
DOCKE, KATHY A	16-17-1	650200	CARLE, COLSON DREWIT	15 THORNWOOD DR	EMPHID	NH						8/19/2020
CARR, CONSTANCE H &	25-27	650200	BALKS, POLLO	17 PROSPECT RD	EMPHID	NH						8/19/2020
CLAWSON, ROGER &	27-161	650200	MILES, KENNIA	17 PROSPECT RD	EMPHID	NH						8/19/2020
BEWAS, ARUNA V	25-125-1	650200	CHO, YOUNG	18 WOODS END RD	EMPHID	NH						8/19/2020
BELLETTE, ALAN - REVOC LIVING TRUST	25-125-1	650200	KNOTHE, R SHANE A	18 WOODS END RD	EMPHID	NH						8/19/2020
GESSELL, DAVID	25-101	650200	PIAZZE, MARK &	22 WOODS END RD	EMPHID	NH						8/19/2020
GOSWAMI, ANNA C	25-161	650200	BRANHEN, BARNEY L S	20 SCHOOL ST	EMPHID	NH						8/19/2020
CHITKOT, DEEPA S	25-127-29	650200	DI PAZZA, LAURA	20 SCHOOL ST	EMPHID	NH						8/19/2020
MARCOLESI, LAURE	25-127-29	650200	DI PAZZA, LAURA	20 SCHOOL ST	EMPHID	NH						8/19/2020
TRUHAN, JOHN A	25-118-1	650200	WINTER, MICHAEL W A	21 BARTHOLOMEW RD	EMPHID	NH						8/19/2020
JORDAN, CLARE	25-251	650200	HOTVET, ANGELA	23 RIVER RD	EMPHID	NH						8/19/2020
LAURE, MARK E	25-54-28	650200	SCHAEFER, ANDREW	24 HANOVER CENTER RD	EMPHID	NH						8/19/2020
DOUGLAS, PATRICIA B &	5-2-1	650200	LACKORE, GREGORY	27 COLLEGE HL	EMPHID	NH						8/19/2020
ALLEN, WYATT &	18-40-1	650200	MEADORS, GRANT D &	28 HANOVER CENTER RD	EMPHID	NH						8/19/2020
BAER, JANET E - REVOC TR 2012	12-4-1	650200	GRANT, THERY	3 DUNSTER TER	EMPHID	NH						8/19/2020
KATKORIN, CHARLES F &	15-23-26	650200	COTE, RICHARD E &	3 G-2 REALTY LLC	EMPHID	NH						8/19/2020
GLEZON, MICHEL W &	6-16-1	650200	MEYER, SUZANNE	35 FOREST EDGE DR	EMPHID	NH						8/19/2020
GRANITE ARROW DEVELOPMENT LLC	3-40-1	650200	SAITO, KAREN B	36 ROUNDWOOD DR	EMPHID	NH						8/19/2020
LYNCH, SCOTT A	25-54-9	650200	KREY, RICHARD A &	36 ROUNDWOOD DR	EMPHID	NH						8/19/2020
STARBUCK, ANNA SARAFOND &	19-47-1	650200	MCDONALD, CANTIN G G &	4 DUNSTER DR	EMPHID	NH						8/19/2020
HOYT, JESSICA ELMINE &	4-2-3	650200	TEMPLE, COURTNEY C	4 EMBURY LN	EMPHID	NH						8/19/2020
ROCKMAN, BERT L	30-3-1	650200	PERIGO, NORMAN F PROPRZAN	4 FARGO RD	EMPHID	NH						8/19/2020
STEPHENS, WYFRED ANTHONY - REVOC TR	21-227-1	650200	FELDMAN, DEAN M S	4 LADD RD	EMPHID	NH						8/19/2020
EDLER, PROHWID W &	21-10-3	650200	GREEN, ANTHONY L &	4 LADD RD	EMPHID	NH						8/19/2020
NOBLE, MARIE	21-10-3	650200	RINCA, VUAT A	4 LADD RD	EMPHID	NH						8/19/2020
MENARDY, JAMES S &	25-54-10	650200	FRONT, HAROLD J	4 HANOVER CENTER RD	EMPHID	NH						8/19/2020
MALCZAK, ANNA SARAFOND &	22-45-1	650200	SHAW, DYED EBELMAN HANUM	5 COLLEGE HL	EMPHID	NH						8/19/2020
SHAW, DYED EBELMAN HANUM	22-45-1	650200	REYNOLDS, HELL W	5 COLLEGE HL	EMPHID	NH						8/19/2020
ROCKMAN, BERT L	19-44-1	650200	TOUGHER, JAMES M & E	5 EMBURY LN	EMPHID	NH						8/19/2020
HOYT, JESSICA ELMINE &	19-44-1	650200	PARIS, JACONTE &	5 EMBURY LN	EMPHID	NH						8/19/2020
STEPHENS, WYFRED ANTHONY - REVOC TR	13-58-1	650200	FRANCONI, ROBERT E &	5 FERGUSON RD	EMPHID	NH						8/19/2020
ROCKMAN, BERT L	31-17-1	650200	ELIASSON, MARIE ANNE	55 BELLEVILLE PKWS LN	EMPHID	NH						8/19/2020
BARR, DONALD W &	46-19-28	650200	BLACKMAN, DALE ANNE	55 BELLEVILLE PKWS LN	EMPHID	NH						8/19/2020
BLANDAK, ROBERT E &	4-4-2	650200	COOK, DIANE	51 LYME RD, Unit 2	EMPHID	NH						8/19/2020
ALSON, MICHELE M - TRUST	26-14-1	650200	KELLY, CORY E &	51 LYME RD, Unit 2	EMPHID	NH						8/19/2020
PROZE, TARESHA &	26-14-1	650200	BLACKMAN, DALE ANNE	51 LYME RD, Unit 2	EMPHID	NH						8/19/2020
ALSON, MICHELE M - TRUST	26-14-1	650200	KELLY, CORY E &	51 LYME RD, Unit 2	EMPHID	NH						8/19/2020
PALSTON, SHAWN L S	15-16-1	650200	KELLY, CORY E &	51 LYME RD, Unit 2	EMPHID	NH						8/19/2020
CARDOZA, DOMINICA - REVOC TRUST &	12-28-1	650200	WELLER, JAMES S &	60 HANOVER CENTER RD	EMPHID	NH						8/19/2020
MILLER, KATHARINE B	24-21-1	650200	MORROW, HELLWEL JEFFREY C E	60 HANOVER CENTER RD	EMPHID	NH						8/19/2020
SOUL, JANE &	25-11-1	650200	MORROW, HELLWEL JEFFREY C E	60 HANOVER CENTER RD	EMPHID	NH						8/19/2020
SOUL, JANE &	25-11-1	650200	MORROW, HELLWEL JEFFREY C E	60 HANOVER CENTER RD	EMPHID	NH						8/19/2020
SOUL, JANE &	25-11-1	650200	MORROW, HELLWEL JEFFREY C E	60 HANOVER CENTER RD	EMPHID	NH						8/19/2020
SOUL, JANE &	25-11-1	650200	MORROW, HELLWEL JEFFREY C E	60 HANOVER CENTER RD	EMPHID	NH						8/19/2020

